

# Chief Engineer Power Generation



## The Challenge

Tough role to fill as the client admitted there was less than a dozen likely candidates worldwide who would fit the requirements and meet the objectives of the role. This was a critical role to implement the strategy of opening a new product line vertical in aircraft power supplies. Potential candidates needed to be SMEs in CMS power generation as responsible for capturing new business.



Seattle, WA

## The Solution

NextGen identified key competitors and parallel industries within aerospace and avionics and then identified candidates in USA, Canada, UK, and Israel. The focus was on candidates that were currently employed in a similar role whom had also built products for new vertical markets.



Craig Hufford

(425) 728-8991

[craig@nextgenexecsearch.com](mailto:craig@nextgenexecsearch.com)

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## The Results

We interviewed more than 15 candidates in an industry known to have very few capable candidates currently engaged in airborne power supply design at the Chief Engineer Power Generation level. We identified two candidates from the client's direct competitors who were performing similar responsibilities and ready for a new challenge. One of those candidates was hired.

## The ROI

- within one year the chief engineer has been instrumental in bringing in new business with current and new customer
- becoming the internal subject matter expert on power generation technical issues.
- presence of this individual had such notoriety within the industry that it made recruiting additional senior engineers much easier to attract.